



THE HOME OF PIONEERS AND ADVENTURE SEEKERS!



Toni Enderli
LIVE LIFE NOW

A photograph of a charming Swiss town street. On the left, a multi-story wooden building with yellow window frames and red flower boxes is visible. A sign on the building reads "Restaurant" and "Hotel zur Sonne". In the center, a white church tower with a green conical roof stands prominently. The street is paved with cobblestones and leads towards a mountain range in the distance. The text "WHY INVEST IN SWITZERLAND?" is overlaid in white capital letters on a dark rectangular background in the center of the image.

WHY INVEST IN SWITZERLAND?

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Switzerland is a proud nation that emphasizes family, tradition, and a love of the outdoors.....

Switzerland is a dream destination to both live and invest in. In fact, Switzerland has been named 'the best country in the world' several years in a row. It is one of the most immigrant-friendly countries in Europe and the most sought after by businessmen because of its high standards of living, political neutrality, world-class infrastructure, and beautiful landscape. It has been an ideal destination for retired people, business investors and wealthy individuals.

Switzerland's taxation system, geographic and political position, low inflation, highly skilled professionals as well as its competitive business environment are all factors that make it a country of preference for investors. The economic stability of Switzerland must be the envy of all nations!

Switzerland is also an attractive business centre for companies, due to its business model that aims to provide the ideal framework for the foreign investors. As a result, about 30% of the world's biggest brands have offices in this country. In fact, 15 Fortune 500 Companies such as Glencore International, Nestle, Novartis, Roche Group or ABB have the headquarters in Switzerland.



 CAPITAL Bern	 POPULATION 8,57 million	 TIMEZONE GMT + 1	 GDP (PPP) 2019 ESTIMATE Total USD 745 billion
 OFFICIAL LANGUAGES German, French Italian, Romansh			 CURRENCY Swiss Franc - CHF Unemployment Rate 3,3 % / Top 3 In Europe & top 20 Globally Highest Average Salary in Europe - CHF 73,000 Per Annum & 4th Globally
 SWITZERLAND			

A scenic landscape of a mountain valley. In the foreground, there is a calm lake reflecting the surrounding mountains and sky. The middle ground features a green meadow with a small wooden cabin and other buildings. The background consists of steep, rocky mountains under a blue sky with scattered clouds. The text "ANDERMATT INTRODUCTION" is overlaid in the center of the image, framed by a white rectangular border.

ANDERMATT INTRODUCTION

ANDERMAT INTRODUCTION

Policy exemption allows SA investors to buy into top Swiss resort.

Andermatt has developed into a unique year-round destination. Andermatt Swiss Alps offers a wide range of residential options: from practical studios to spacious apartments, residences with hotel service, exclusive penthouses, even your own personal dream chalet. Our customised real estate portfolio from a single source is complemented by a diversified range of family-friendly leisure and sports opportunities. The sustainable design concept and an uncompromising focus on quality are the best prerequisites for long-term value growth – promising an attractive real estate investment.

LEX KOLLER/ SECOND HOMES ACT

As the result of a resolution passed by the Swiss government on 21 December 2007, apartments and homes in Andermatt Reuss have been granted exemption from the Lex Koller requirement for special authorisation. This means that all international investors can buy and resell apartments and homes in Andermatt Reuss without special authorisation and without restrictions. The exemption is guaranteed until at least the end of 2030. Moreover, apartments from Andermatt Swiss Alps AG are exempt from the provisions of the Second Homes Act (which limits the construction of second homes to 20% of the total number of homes in a given municipality), because this law was only passed after approval of the master plan (neighbourhood development plan) had been granted.

ADVANTAGES OF INVESTING

Central Location 1:30 min from Zurich Airport

All Year-round destination

Biggest ski region in Switzerland 180km

Globally rated in adventure skiing

The Chedi Hotel voted number 1 – 5-star hotel in Switzerland

Voted number 1 golf course in Switzerland

Special rights for real estate buyers

Attractive tax advantages

Rental program

Services & special benefits

Sustainability

Limited units

Strong Capital growth & consistent yields

Freehold Ownership

Income linked to Swiss Bank account

An aerial photograph of a small town nestled in a snowy mountain valley. The town is surrounded by steep, snow-covered mountains. A railway line runs through the foreground, and a road winds through the town. The sky is a clear, deep blue. The text "INVESTMENT PROFILE" is centered over the town in a white, sans-serif font, enclosed in a white rectangular frame.

INVESTMENT PROFILE

INVESTMENT PROFILE

Alpine Apartments

50 % BOND FINANCE AT
1% INTEREST



	Size m2	Price CHF	Price R @17	Price \$ @1,12	Price £ @0,82	Yield %	Capital Growth %	Daily Rental rate per night	Occupancy year 1 %
Studio	34	450.000	7.650.000	500.000	369.000	3%	10%	250 CHF	45%
1 bed	71	755.000	12.835.000	840.000	619.000	3%	10%	300 CHF	45%
2 bed	106	1.180.000	20.060.000	1.320.000	967.000	3%	5%	400 CHF	45%
3 bed	122	1.435.000	24.395.000	1.600.000	1.176.000	3%	5%	550 CHF	45%

INVESTMENT PROFILE

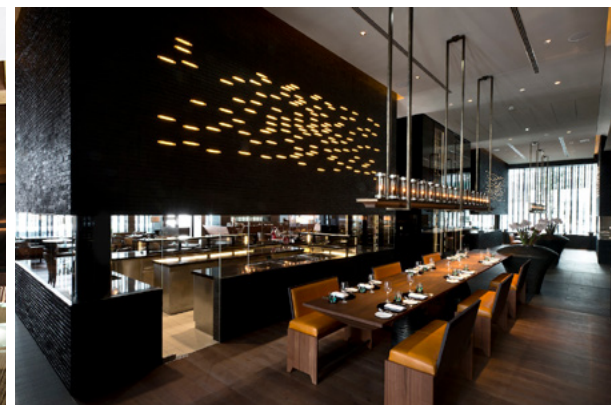
Radisson blu



	Size m2	Price CHF	Price R @17	Price \$ @1,12	Price £ @0,82	Yield %	Capital Growth %	Daily Rental rate per night	Occupancy year 1 %
Radison Blu Gotthard Residences 1 Bed	57	689.000	11.713.000	771.000	564.000	Guaranteed 3% for 3 years +3 year ski pass	10%	450 CHF	45%
Radison Blu Gotthard Residences 2 Bed	87	1.449.000	24.633.000	1.620.000	1.180.000	Guaranteed 3% for 3 years +3 year ski pass	5%	600 CHF	45%
Radison Blu Gotthard Residences 3 Bed	134	2.859.000	48.603.000	3.200.000	2.340.000	Guaranteed 3% for 3 years +3 year ski pass	5%	800 CHF	45%
Radison Blu Gotthard Residences Loft 2 bed	97	1.500.000	25.500.000	1.680.000	1.230.000	Guaranteed 3% for 3 years +3 year ski pass	5%	1000 CHF	45%
Radison Blu Gotthard Residences Loft 3 bed	127	2.250.000	38.250.000	2.520.000	1.845.000	Guaranteed 3% for 3 years +3 year ski pass	5%	1200 CHF	45%

INVESTMENT PROFILE

Chedi Hotel



	Size m2	Price CHF	Price R @17	Price \$ @1,12	Price £ @0,82	Capital Growth %	Daily Rental rate per night	Occupancy year 1 %
Chedi Hotel	95	1.700.000	28.900.000	1.900.000	1.390.000	5%	1000 CHF	45%
Chedi Hotel	205	4.120.000	70.000.000	4.600.000	3.370.000	5%	2000 CHF	45%
Chedi Penthouse	302	6.085.000	103.000.000	6.800.000	4.989.000	5%	12000 CHF	45%
Chedi Penthouse	634	12.740.000	215.000.000	14.260.000	10.440.000	5%	18000 CHF	45%

INVESTMENT PROFILE

Free Standing Chalet

FULFIL THE DREAM OF YOUR OWN CHALET IN THE UNIQUE ALPINE LANDSCAPE OF ANDERMATT.

In the exclusive chalet zone of Andermatt Reuss, you have the opportunity to realise the dream of your own chalet. You specify the location of the property, as well as the size of the parcel and the chalet. You can choose between a parcel near the village, with a beautiful, unobstructed view and a garden that extends to the banks of the Reuss river, or next to the golf course with a view into the distance.



	Size m2	Price CHF	Price R @17	Price \$ @1,12	Price £ @0,82	Capital Growth %
Free Standing Chalet	500	7.000.000	119.000.000	7.840.000	5.740.000	5%

A skier is seen from behind, descending a steep, snow-covered mountain slope. The skier is wearing a green and yellow jacket and is kicking up a cloud of snow. In the background, there are more snow-capped mountain peaks under a clear blue sky. The text "GLOBAL SNOW RESORT REPORT" is overlaid in the center of the image, enclosed in a white rectangular frame.

GLOBAL SNOW RESORT REPORT











GLOBAL SNOW REPORT

Ski resort prime residential outlook

Resort	Country	Prime prices 2020 (€psm)*	Resilience rank**	Level of supply	Openness to international buyers	5-year growth forecast
Andermatt		€17,300	3	Moderately undersupplied	Completely open	
Chamonix		€10,700	6	Very undersupplied	Completely open	
Zell am See		€8,900	2	Very undersupplied	Open, but with a high level of restrictions	
Val d'Isère		€20,700	4	Moderately undersupplied	Completely open	
Méribel		€15,300	10	Very undersupplied	Completely open	
Kitzbühel		€13,200	9	Very undersupplied	Open, but with a high level of restrictions	
Verbier		€19,500	5	Moderately undersupplied	Open, but with a low level of restrictions	
Saas Fee		€8,600	1	Moderately undersupplied	Open, but with a high level of restrictions	
Courchevel		€15,300	8	Balanced supply	Completely open	
Morzine		€7,600	7	Balanced supply	Completely open	

Note: Components given a weighting of 1: Level of supply relative to other resorts, openness to international buyers, resort ranking in Savills Ski Resilience Index. Components given a weighting of 1/3: Five years national GDP forecasts, distance to nearest airport and train station, presence of branded residences. *Based on properties with asking prices greater than €750,000 with exchange rate as of October 2020. **Resilience rank (of the 10 resorts considered). **Source:** Savills Research

Prime prices top 10 (price per sq m)

1 Courchevel 1850  €25,300	6 St Moritz  €18,100
2 Aspen  €22,100	7 Lech  €17,700
3 Val d'Isère  €20,700	8 Andermatt  €17,300
4 Verbier  €19,500	9 Vail  €16,700
5 Gstaad  €18,800	10 Zermatt  €15,800

An aerial photograph of a mountain valley. In the foreground, a dense forest of evergreen trees covers a slope. Below the forest, a town is visible, featuring a mix of residential and commercial buildings, parking lots, and a winding road. A river flows through the valley, curving around the town. The middle ground shows rolling green hills and fields. In the background, majestic mountains with patches of snow rise against a blue sky with scattered white clouds. Overlaid on the center of the image is a white rectangular frame with the text "DEVELOPER PROFILE" in bold, white, sans-serif capital letters.

DEVELOPER PROFILE

DEVELOPER PROFILE

ORASCOM DEVELOPMENT

30 Years of building towns

"The first time I visited Andermatt, I encountered something special: the unadulterated natural beauty of a Swiss mountain village in the heart of the Alps. I was captivated, not only by the village of Andermatt, but by the whole valley. The expansive high mountain Ursern Valley, with its wild and romantic natural landscape, inspired my vision of Andermatt Swiss Alps.

Even then, it was clear to me that the soul of this region lies in its untouched nature. I see sustainability as the cornerstone upon which the development is based. I warmly invite you to discover the charm of the Swiss Alps. Step into a world that is closer than you think."

Begin your new life at Frame in Andermatt Swiss Alps.



SAMIH O. SAWIRIS
CHAIRMAN

SWITZERLAND
ANDERMATT

UNITED KINGDOM
ECO BOS

MONTENEGRO
LUŠTICA BAY

MOROCCO
CHBIKA

EGYPT
EL GOUNA
O WEST
MAKADI HEIGHTS
TABA HEIGHTS
BYOUM

U.A.E
THE COVE

OMAN
HAWANA SALALAH
JEBEL SOD ISLAND
AS SODAH ISLAND



A full-page background image showing a person in a red jacket and blue pants climbing a steep, snow-covered mountain ridge. The sky is a mix of orange, pink, and blue, indicating sunset or sunrise. In the distance, more jagged mountain peaks are visible, some covered in snow. The overall mood is one of achievement and reaching a summit.

THANK YOU



Toni Enderli

Toni leads part of the family's 42-year-old business, Realtor of Excellence, an industry disruptor and the first cloud-based, tech-platformed realtor in South Africa to service the public with cutting edge technology. It's the go-to agency for real estate in Cape town and developments across the country, including the magnificent mixed-use, Devonbosch in the winelands — a world-leading, innovative, creative and sustainable economic hub and town of the future.

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LIVE LIFE NOW

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